REMARKS BY STANLEY BERGMAN FDI DINNER DECEMBER 1, 2014

Henry Schein and FDI share a vision of global oral health care. We agree that oral health is an essential component of good health, and that good oral health is a fundamental human right. We both recognize the many challenges and opportunities confronting the global dental profession. We agree that we need to shift our focus from treatment exclusively to disease prevention as well. And we both recognize the important roles that the dental profession, dental educators and dental industry must play in public-private partnerships with government and NGOs to advance oral health care.

Our shared ambitious global vision of the future of oral health care is outlined in the five priorities of FDI Vision 2020. Priority 1 -- Meet the increasing need and demand for oral health care. Over the years, Henry Schein has been actively involved in addressing this goal through our support of dental schools around the world, and our support of programs to help educate the public on the importance of good oral health, wellness and prevention. Priority 2 -- Expand the role of the health care professional. Oral health should be fully recognized and accepted as a crucial part of overall health. We were one of the early voices in advancing the importance of oral health as part of overall health, and in 2011 we sponsored the United Nations side event "Putting Teeth into Non-Communicable Diseases," a symposium that underscored the importance of integrating oral health care into primary care round the world. The event featured a keynote address by Tanzanian President His Excellency Jakaya Mrisho Kikwete.

Priority 3 -- Shape a responsive educational model. We collaborate closely with dental educators around the world, and in Henry Schein Cares-supported programs from global oral health outreach missions to local community involvement at Give Kids A Smile or Healthy Communities Healthy Lifestyles events, we encourage our customers to join us and provide them with a clear path for participation. Priority 4 -- Mitigate the impacts of socio-economic dynamics through partnership between the public and private sectors. Public-private partnership has been the model for our engagement in addressing global health issues for many years, in everything from broad-based access to care programs such as the ADA's Give Kids A Smile to disaster relief initiatives where we have partnered with a number of relief organizations on the ground around the world. Priority 5 -- Foster fundamental and translational research and technology. As a technology leader in the dental category, Henry Schein appreciates the important role that technology is playing to advance the dental profession, and we clearly understand how technology can continue to facilitate the sharing of oral health best practices around the world.

FDI is the best global advocate for oral health, and FDI is enthusiastically embracing that challenge. Under the leadership of Executive Director Jean-Luc Eisele, FDI is increasingly efficient and professional, generating a financial surplus even as it adds new programs and staff. We are proud to be a partner with the FDI as we work towards achieving Vision 2020. We collaborated with FDI to contribute to the creation of Vision 2020 and Steve Kess, our VP of Global Professional Relations served on the advisory committee. We redesigned the FDI logo, designed the logo for World Oral Health Day, and helped create and produce the brochure "Leading the World to Optimal Oral Health," which details the work of FDI and Vision 2020. We also have been proud to support the FDI Annual World Dental Congress and the organization's continuing education programs.

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This is the vision that the FDI and Henry Schein share, and the mission for which we are proud to be FDI's long-term partner. We invite everyone to join Henry Schein and the FDI in this partnership. If we remain committed and continue to act together, we will make Vision 2020 become a reality. It is a great challenge, but as the late South African President Nelson Mandela said, "It always seems impossible until it's done."