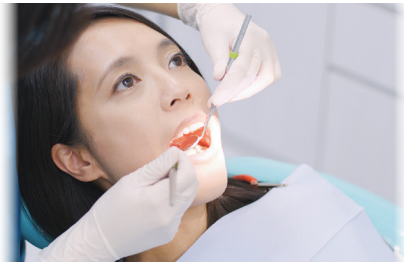


# HENRY SCHEIN AT A GLANCE



- 59% DENTAL
- 35% MEDICAL
- 6% TECHNOLOGY & VALUE-ADDED SERVICES



2022 net sales of \$7.47 billion

## DENTAL

Only global dental distributor to general practitioners, specialists, and laboratories

**Growth Opportunities:**

- Increasing penetration with existing customers
- Greater penetration of specialty markets
- Advancing technology solutions
- Continued focus on large group practices
- Digitalization of prosthetic solutions
- Geographic expansion



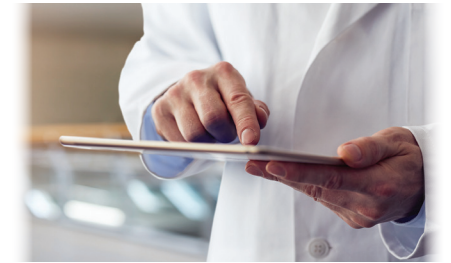
2022 net sales of \$4.45 billion

## MEDICAL

A leading U.S. distributor to health care providers in multiple segments: alternate-site practices; ambulatory surgery centers; laboratory; public safety; government; and health systems

**Growth Opportunities:**

- Increasing penetration organically and through acquisition
- Continued focus on large accounts, health systems, and surgery centers
- Focus on specialty segments and solutions
- Create unique offering with supply partners
- Select international opportunities



2022 net sales of \$723 million

## TECHNOLOGY & VALUE-ADDED SERVICES

Full-service provider of practice management software, claims management, patient relationship management, and practice services

**Growth Opportunities:**

- Expand cloud-based solutions
- Increasing penetration with existing customers
- Ability to serve large group practices
- Expand range of practice services and solutions-based product offerings
- Facilitating financial services for technology investments, office expansion, and practice transitions
- Geographic expansion

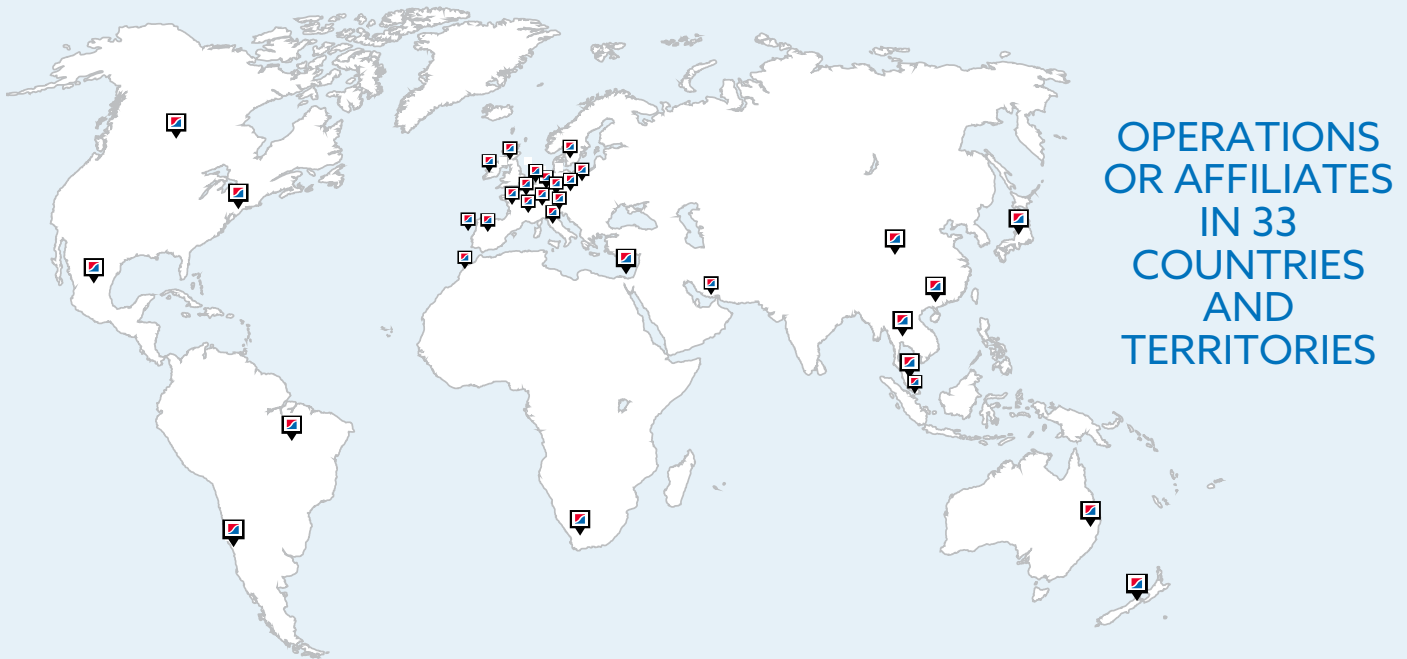
FORTUNE 500 RANKING  
OF THE LARGEST U.S.  
CORPORATIONS  
(16 YEARS)

A FORTUNE WORLD'S  
MOST ADMIRABLE  
COMPANY  
(22 YEARS)

AN ETHISPHERE<sup>®</sup>  
INSTITUTE WORLD'S  
MOST ETHICAL  
COMPANY  
SINCE 2012

COMPONENT OF  
S&P 500<sup>®</sup> INDEX  
(6 YEARS)

# HENRY SCHEIN AROUND THE WORLD



SERVING MORE THAN **1 MILLION** CUSTOMERS

APPROXIMATELY **24,000** TEAM SCHEIN MEMBERS

AVERAGE OF **157,000** CARTONS SHIPPED DAILY

**52** DISTRIBUTION AND MANUFACTURING CENTERS

**90+** YEARS IN BUSINESS

HISTORICALLY **99%** OF ITEMS ORDERED ARE SHIPPED ON THE **SAME BUSINESS DAY** THE ORDER IS RECEIVED

MORE THAN **3,200** SUPPLIER PARTNERS

**300,000** BRANDED AND HENRY SCHEIN-BRAND PRODUCTS IN STOCK